

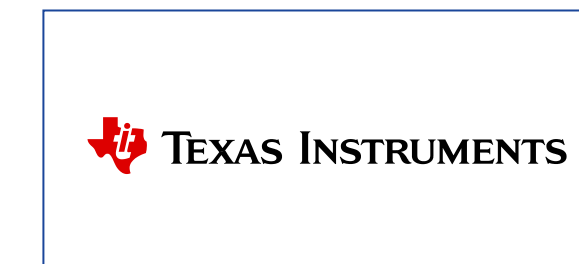
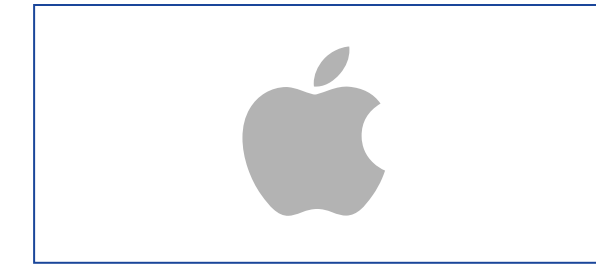
2024

PRESENTATION FOR
THE CAPITAL MARKET
3RD QUARTER

GAV●YAM 



The world's largest technology companies choose Gav-Yam



Total area **300,000** sqm, total revenue ILS 340 million

Revenue from these customers constitutes **35%** of Gav-Yam's representative revenue*

Israel's largest defense companies choose Gav-Yam

GENERAL MICROWAVE


Prime Minister's Office
National Cyber Directorate

RAFAEL 


MINISTRY OF DEFENCE

Elbit Systems™

Total area **80,000** sqm

Total revenue ILS **60** million

Revenue from these customers constitutes **6%** of Gav-Yam's representative revenue*

5 major deals in the shadow of war

Agreements executed for projects under development in the last year



GOOGLE

TOHA 2

ABOVEGROUND AREA

SQM **60,000**

ANNUAL REVENUE

ILS **115** MILLION

GENERAL MICROWAVE

GAV-YAM HEBREW CAMPUS

ABOVEGROUND AREA

SQM **8,000**

ANNUAL REVENUE

ILS **6** MILLION

GOVERNMENT COMPLEX

GAV-YAM HEBREW CAMPUS

ABOVEGROUND AREA

SQM **13,000**

ANNUAL REVENUE

ILS **15** MILLION

TECH COMPANY

GAV-YAM REHOVOT PARK #5

ABOVEGROUND AREA

SQM **10,000**

ANNUAL REVENUE

ILS **7** MILLION

DRIVENETS

GAV-YAM RAANANA PARK

ABOVEGROUND AREA

SQM **7,000**

ANNUAL REVENUE

ILS **9** MILLION

Annual revenue from these customers total ILS **152** million (ILS **83** million company's share).

Total aboveground area **98,000** sqm (**56,000** sqm company's share).

Government complex

Tenant



Aboveground leased area
13,000 sqm

Annual revenue
ILS 15 million

Project completion
Q4 2024

Figures 100% (Gav-Yam share 66%)



* The images are for illustration purposes only

The Google transaction

Tenant
Google

Aboveground leased area
60,000 sqm

Annual revenue
ILS 115 million
(shell-and-core level)

Date of completion of the project
Q4 2026

Data for 100% (Gav-Yam's share 50%)



Main activity

About Gav-Yam (Jan-Sep 2024)

1.2 million sqm
income-generating areas

360,000 sqm
areas under development

1.5 million sqm
income-generating areas
+ under development

450,000 sqm
Building rights available
for construction of income-
generating properties

ILS **533** million
revenue from
leased property
(Jan-Sep 2024)

ILS **514** million
NOI
(Jan-Sep 2024)

ILS **11.5** billion
income-generating
property value

6.8% average
return
for income-generating
property

ILS **710–720** million
annual revenue forecast
from income-generating
property

ILS **335** million
annual revenue forecast
from areas under
development

ILS **1.0** billion
annual revenue forecast
from income-generating
property + properties under

100%
of company properties
not pledged

Main activity

About Gav-Yam (as of 30 Sep 2024)

ILS **3.3** billion
revenue backlog from
leases without properties
under development

ILS **1.5** billion
revenue backlog from
leases for executed under
development agreements

ILS **4.8** billion
forecast of revenue backlog
from leases for income-
generating properties +
executed under development

400
customers

4.8 years
avg. duration of lease
agreements without properties
under development

8.0 years
avg. duration of lease
agreements for properties
under development

9.7%
real increase in
leasing fees

4%
increase in same
property NOI

Main activity

About Gav-Yam (as of 30 Sep 2024)

ILS **306** million
FFO for shareholders per
management approach*

ILS **373** million
net profit for
shareholders

ILS **453** million
cashflow from
current activity

56.4%
leverage

95%
occupancy rate

1.69% weighted
avg
effective interest,
index-linked

ILS **1.3** billion
liquid assets

ILS **515** million
credit facility

TASE-90 index TASE-125 index
TASE-real estate index

Starting Nov 2024**

Bond rating
iil AA
(Maalot)

ILS **4.5** billion
equity for shareholders

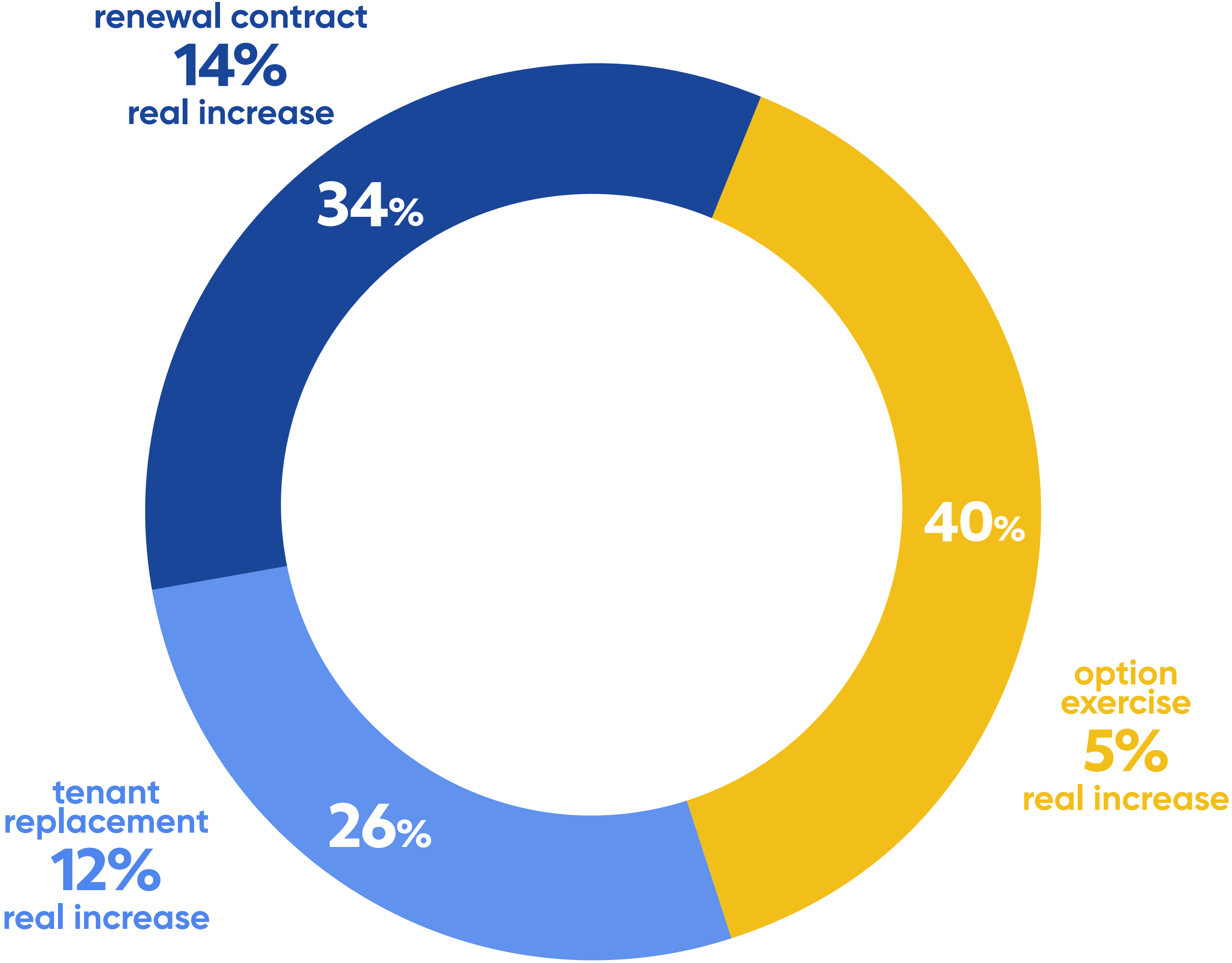
* FFO per Israel Securities Authority; see p. 15

** Company's entry onto the indices following sales of 8% of the company's shares by Property and Building Corp.

Main activity

Real increase in rent Jan-Sep 2024

- **95** lease agreements on total area of **110,000** sqm aboveground, generating ILS **91** million per year, with a real increase, in excess of the index increase (and offsetting TI) of **9.7%**.
- In Q3 2024, **27** lease agreements executed for a total area of **36,000** sqm aboveground, generating ILS **30** million per year, real increase, in excess of index increase (and offsetting TI) of **9.6%**.



Main activity

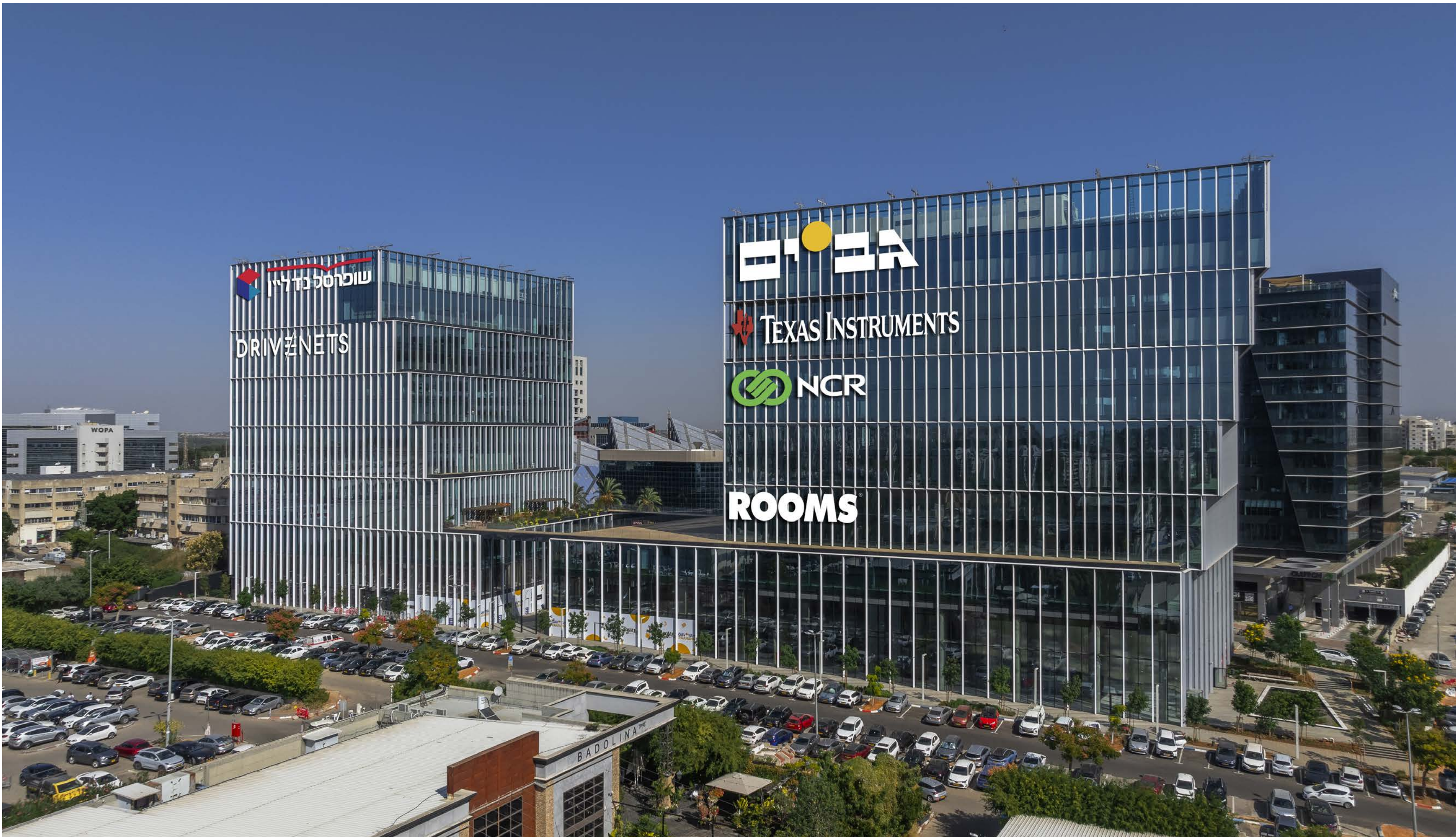
Project completion – Jan-Sep 2024

GAV  **YAM** **RAANANA**

Area
40,000 sqm
33,000 sqm underground
Total 51,000 sqm (company's share)

NOI
ILS 32 million
(company's share)

58% occupancy rate



Main activity

Under development as of 30 Sep 2024

- **9** projects under development, total area **360,000** sqm, total investment ILS **4.3** billion (ILS 3.4 billion without land), which generate ILS **335** million in additional representative annual revenue. Projected return from these projects **7.8%**.
- Upon completion of the projects, Gav-Yam's properties will total **1.5** million sqm, which shall generate ILS **1.0** billion in annual revenue.*
- To date, the company has marketed **60%** of total aboveground area under development, Will generate additional income **190** million per year . Average lease period of agreements executed for projects under development **8.0** years (4.8 years in agreements on existing properties).
- During the first nine months of the year, the company invested ILS **1.0** billion in investment real estate, improvement of existing properties and development of new properties.

Main activity

Realized properties

GAV **YAM** **HOLON** #2

(company's share)

Area

6,000 sqm aboveground
+ parking lot

Consideration

ILS 78 million



Main activity

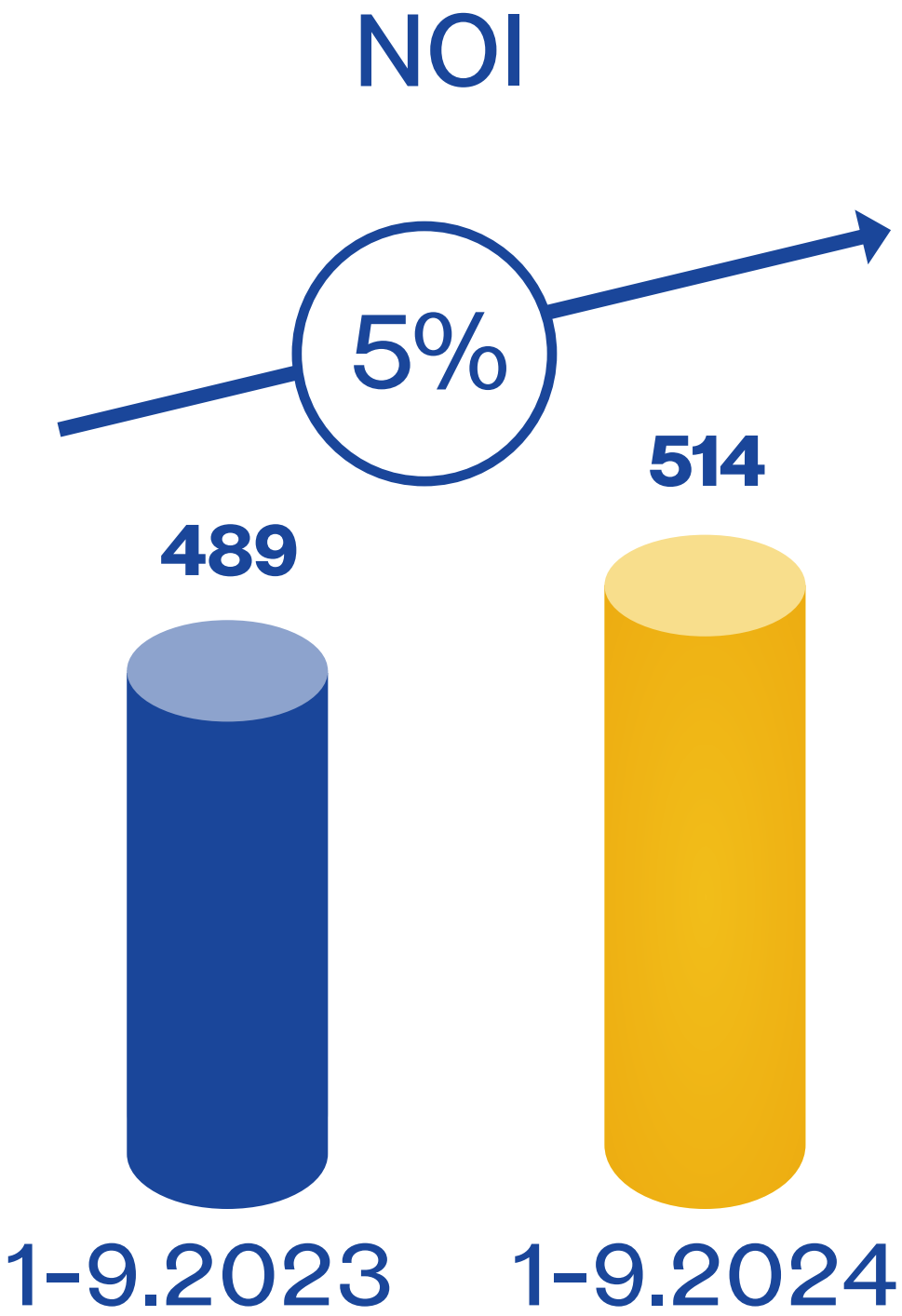
NOI Jan-Sep 2024

	1-9.2024	1-9.2023	Increase	% change
NOI	514	489	25	5%

*figures in ILS millions

● Projected NOI for 2024 ILS **685-690** million

The lower threshold in the forecast did not change, the upper threshold changed from ILS 705 million to ILS 690 million, mainly due to a delay of about one quarter in the occupancy of the Gav-Yam Holon #3 project and the Gav-Yam Hebrew project.



Main activity

FFO Jan-Sep 2024

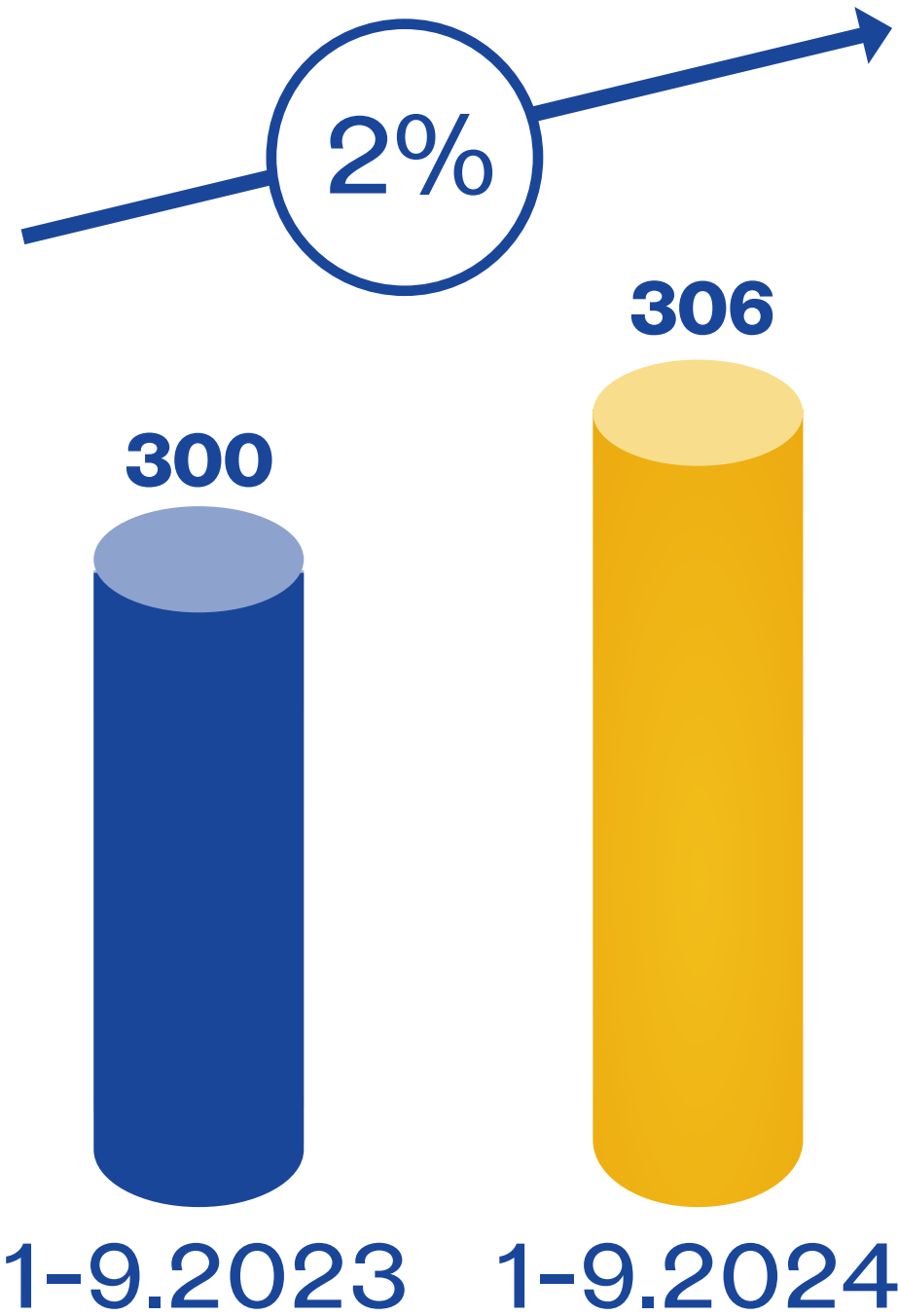
	1-9.2024	1-9.2023	Increase	% change
FFO PER MANAGEMENT APPROACH	306	300	6	2%
FFO PER ISRAEL SECURITIES AUTHORITY APPROACH	158	177	(19)	(11%)

*figures in ILS millions

- Projected FFO, per management, for 2024 -
ILS **395-405** million.

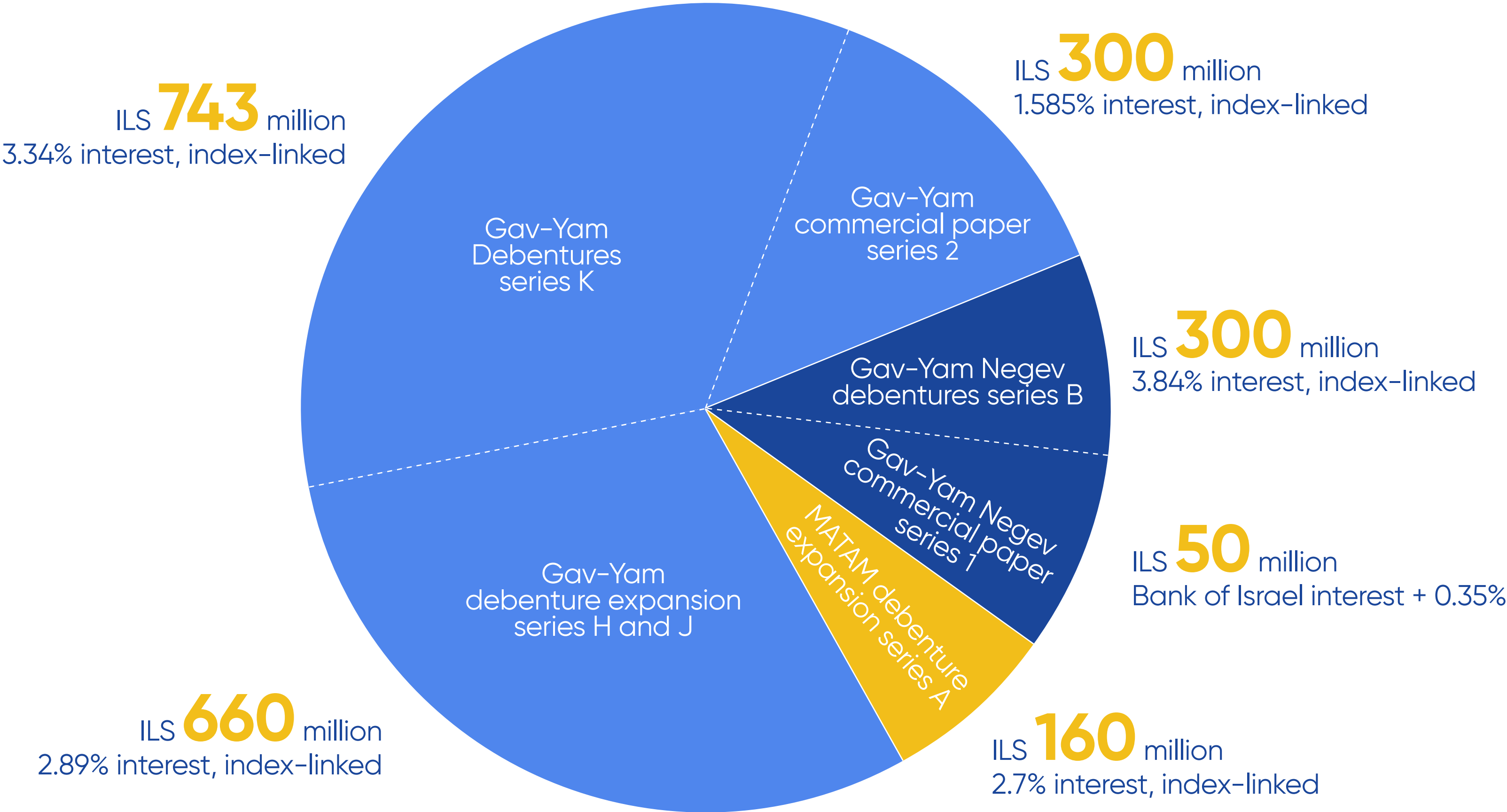
Lower threshold in forecast increased from ILS 390 million to ILS 395 million. Upper threshold did not change.

FFO PER MANAGEMENT APPROACH



Debt Raising

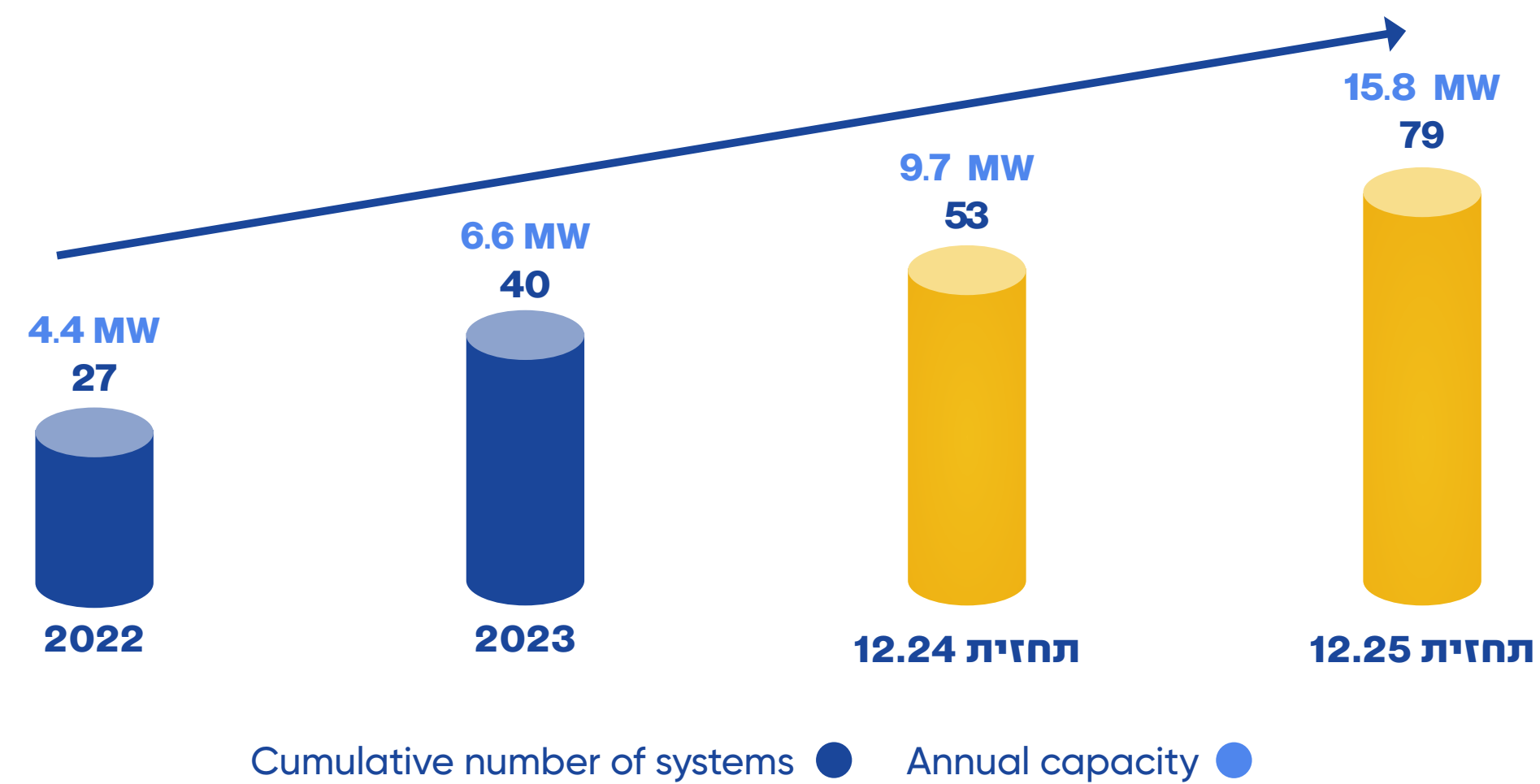
In 2024, the company and its subsidiaries raised ILS **2.2** billion in debt, with a weighted avg. duration of **3.8** years, at a weighted avg. interest rate of **3**%, linked to the consumer price index.



PV installations

System status	Number of systems	System capacity (MW)	Construction cost (ILS millions)	Representative annual revenue (ILS million)	Annual return
Income-generating 30 Sep 2024	46	8.3	37.2	5.5	14.8%
In development	7	1.4	5.3	0.9	16%
Dec '24 forecast	53	9.7	42.5	6.4	14.9%
Dec '25 forecast	79	15.8	62.4	9.85	15.8%

CUMULATIVE NUMBER OF SYSTEMS

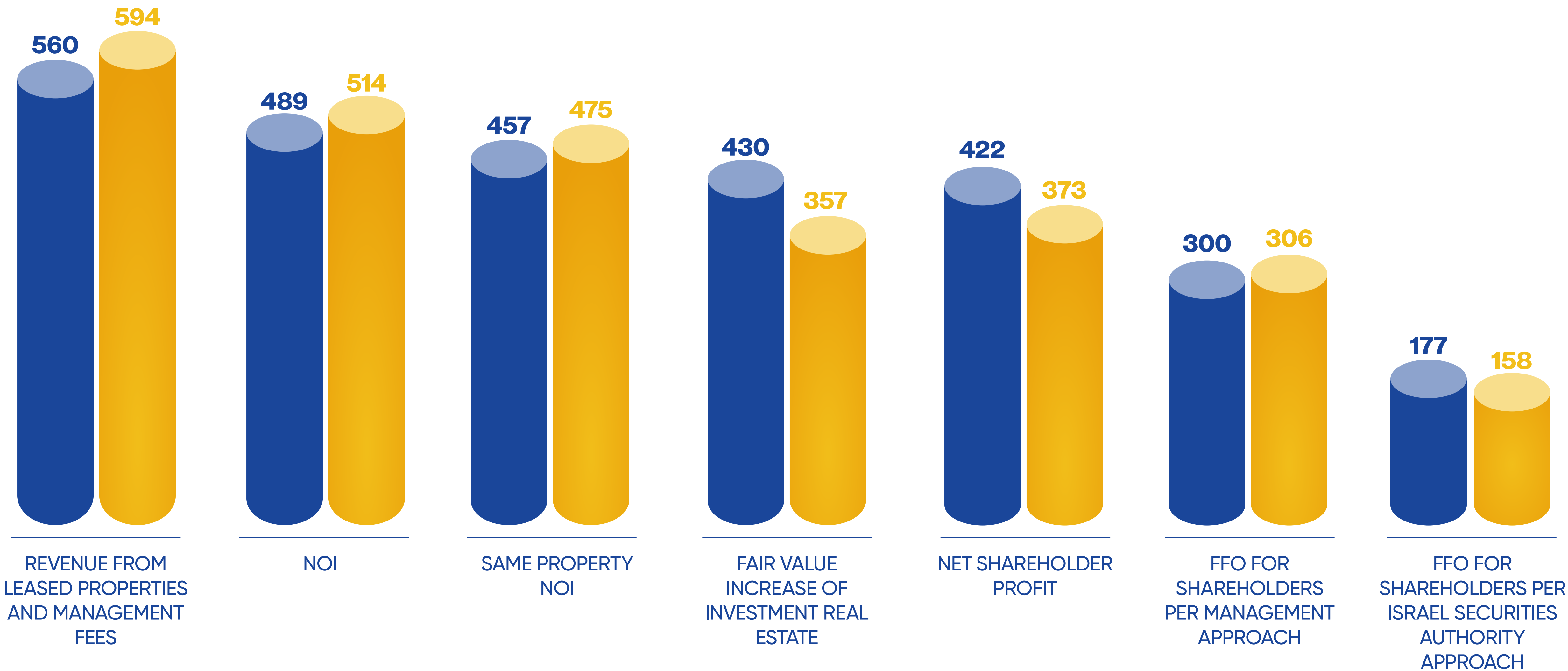




FINANCIAL DATA

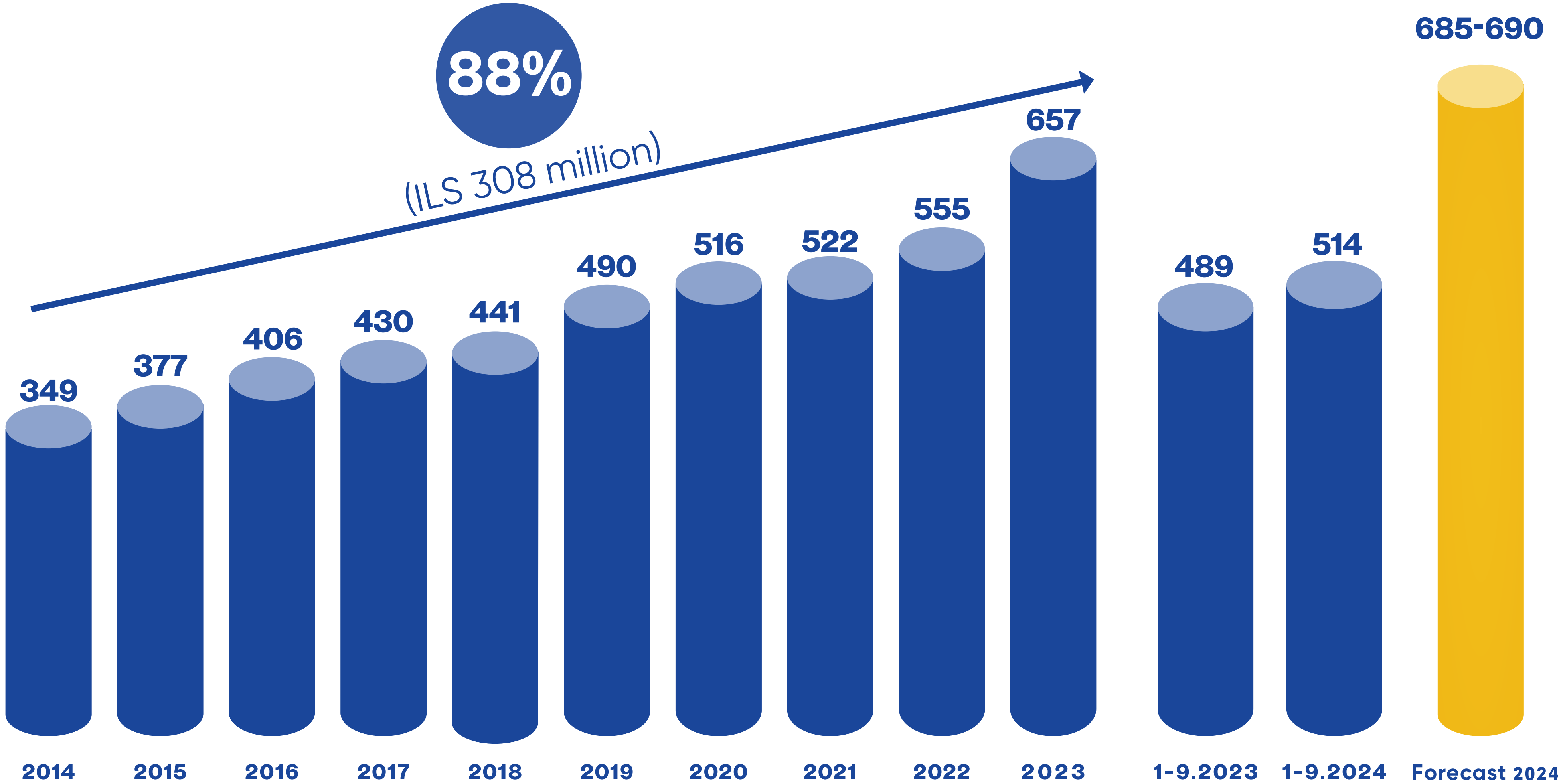
Financial data Jan-Sep 2024

(ILS millions)



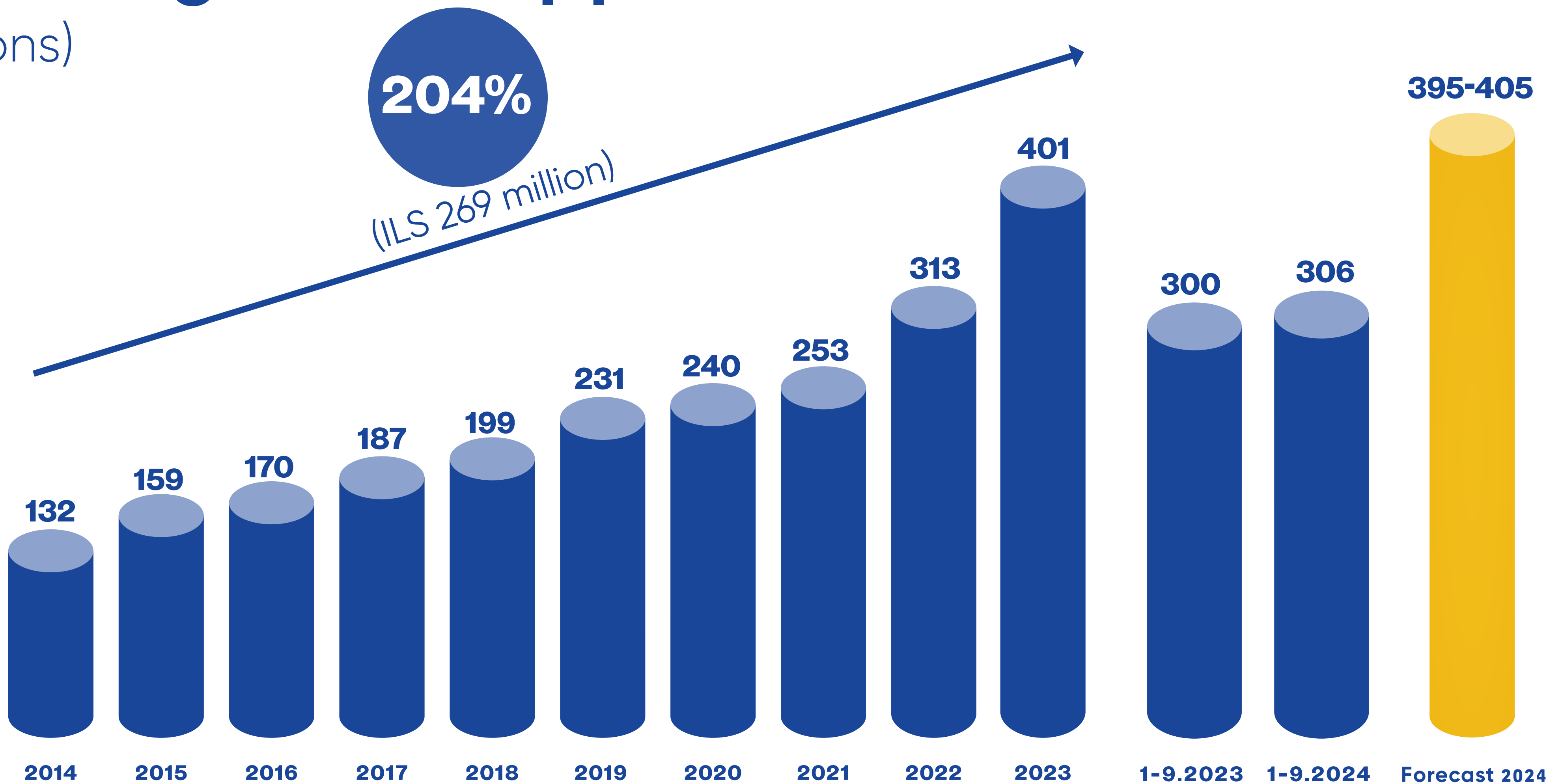
Growth in NOI

(ILS millions)



Growth in FFO for shareholders per management Approach

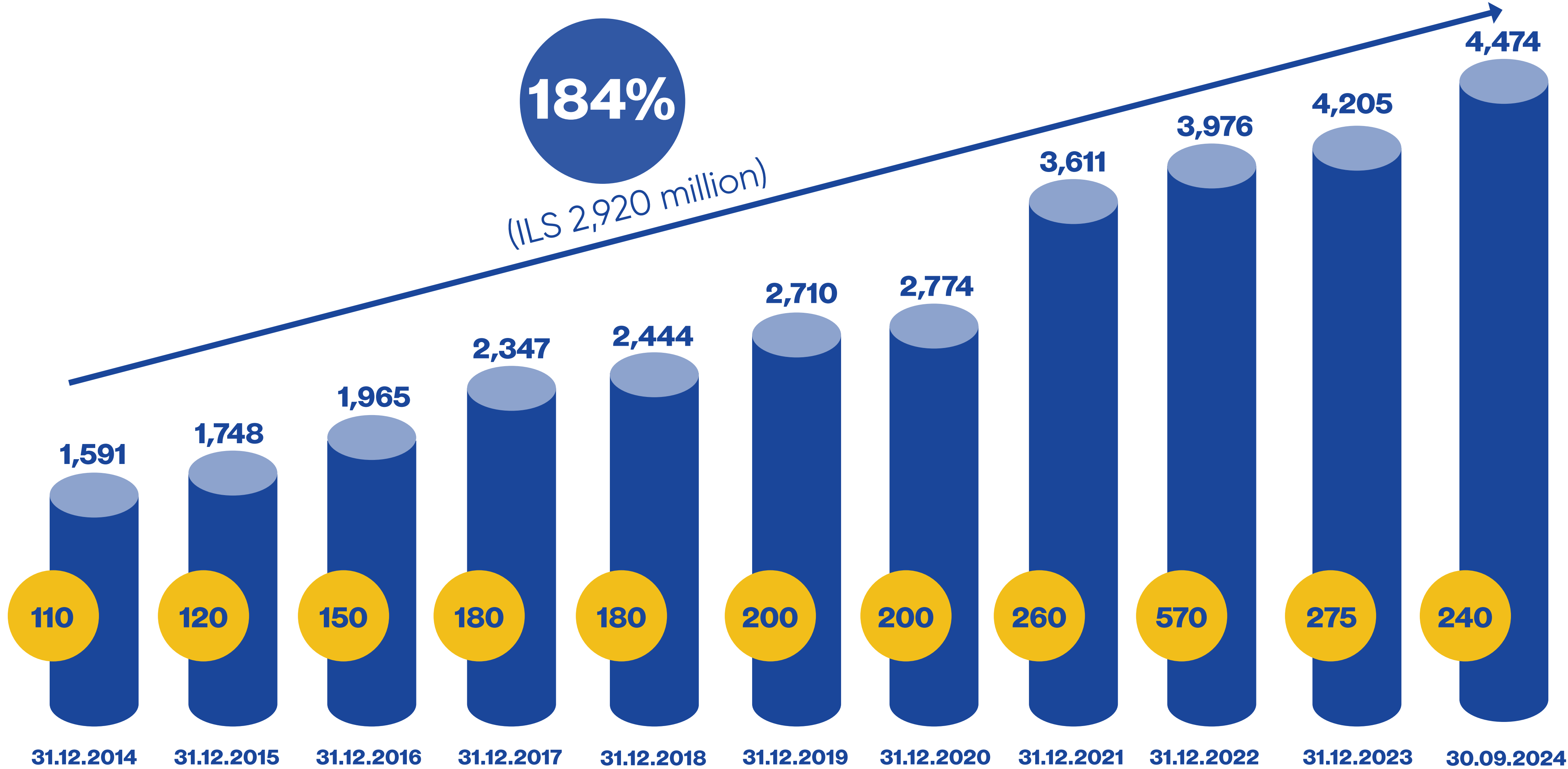
(ILS millions)



* FFO per Israel Securities Authority approach see p. 14.

Shareholder equity

(ILS millions)

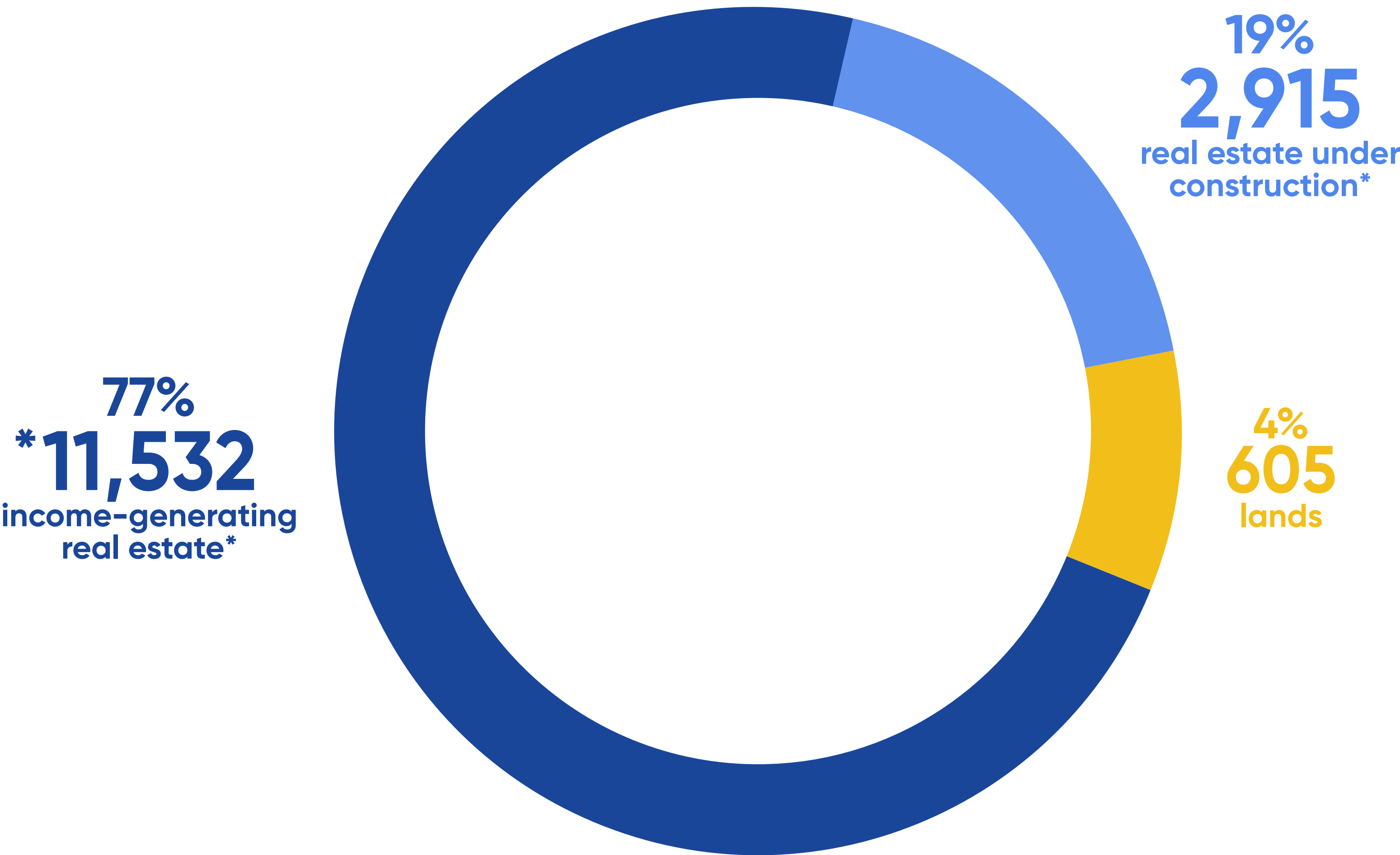


Shareholder equity ● Shareholder dividends ●

Distribution of real estate value for investment

(ILS 15,052 million)

As of 30 sep 2024

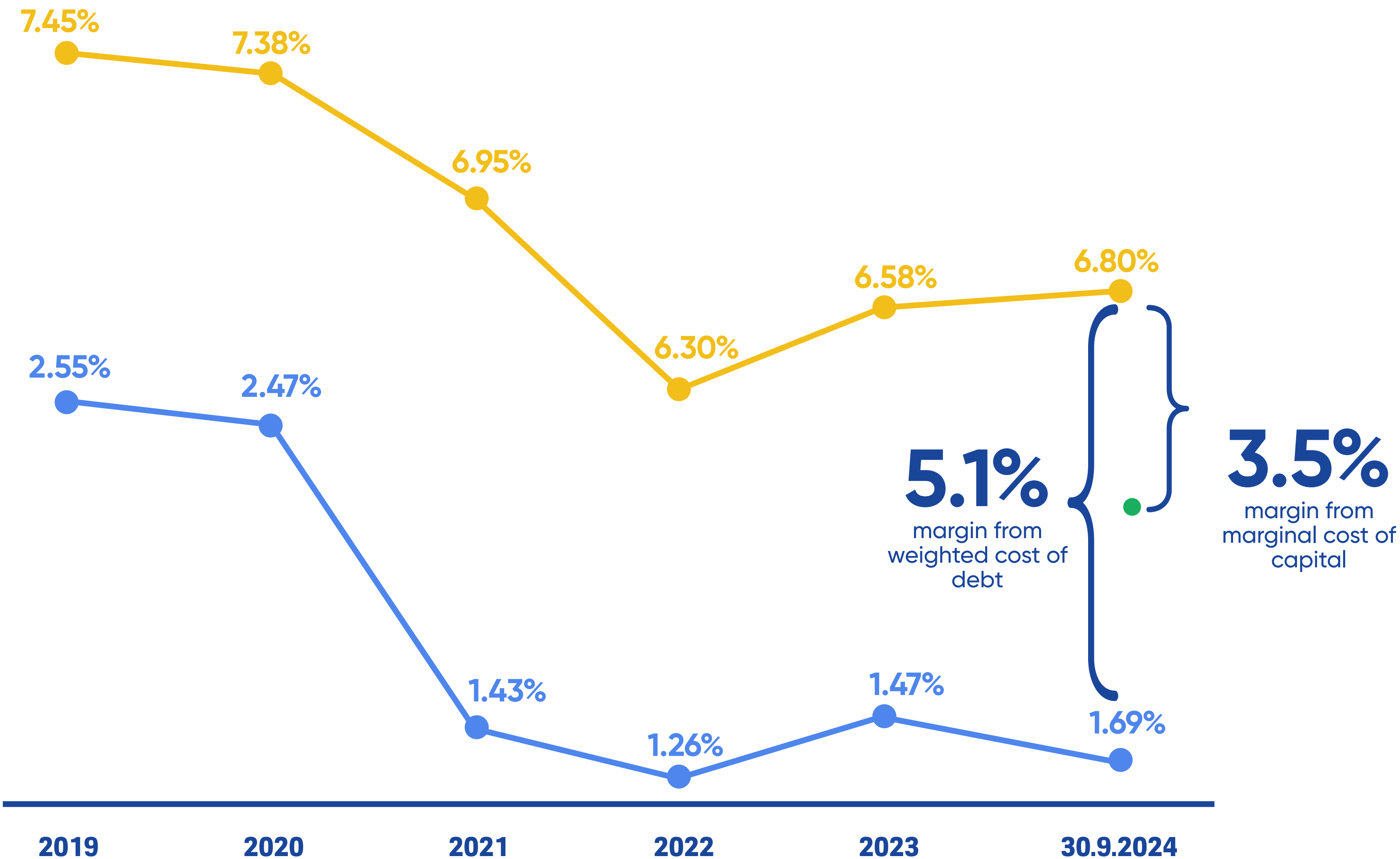


Financial strength

Change in weighted capitalization relative to change in weighted interest rate for the company

As of 30 sep 2024

- Weighted capitalization rate
- Weighted avg. effective interest, index linked
- Marginal cost of capital 3.34% for debenture series K, avg. duration 4 years, as of 1 Jul 2024

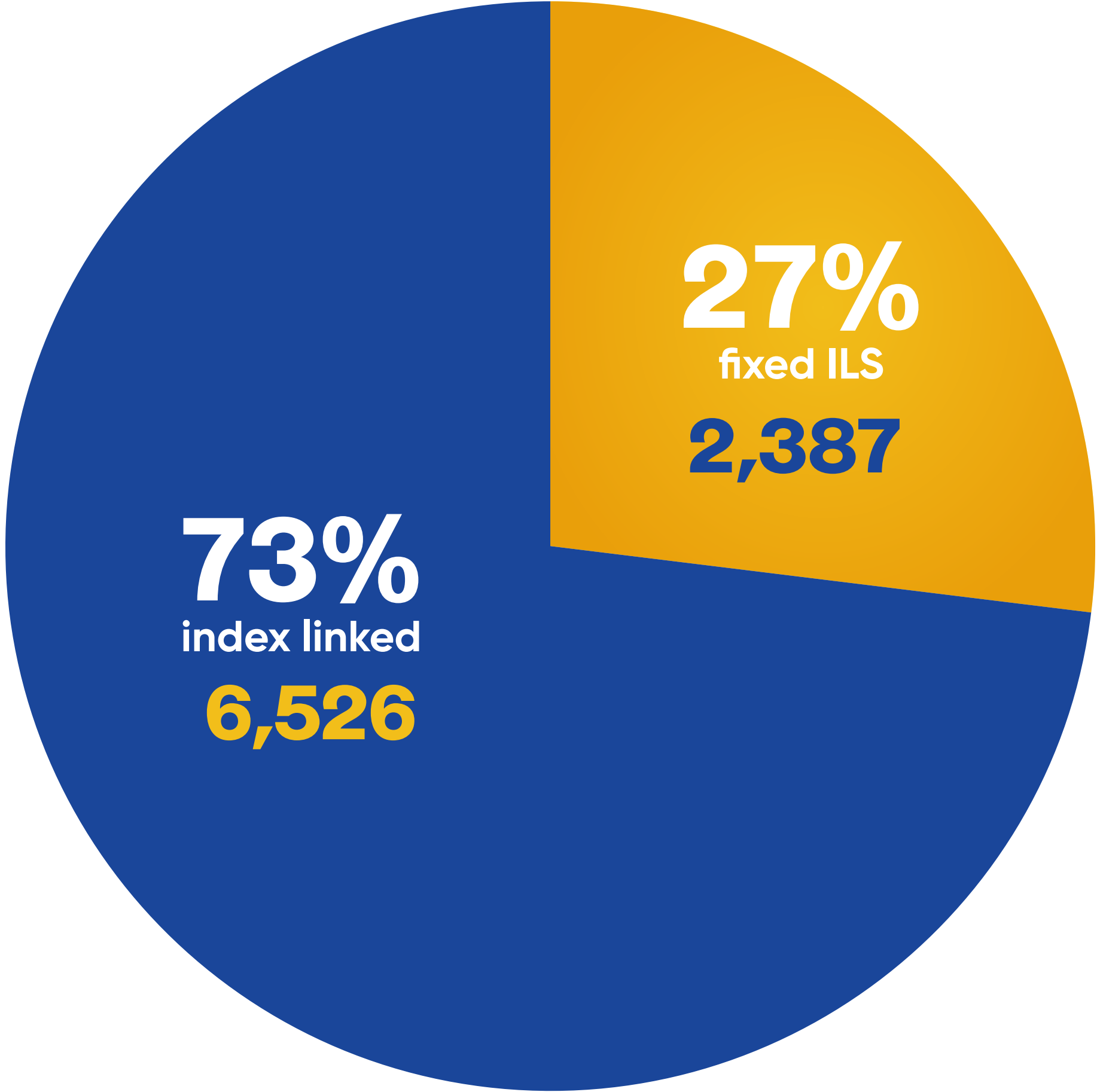


Gross financial debt (ILS 8,913 million)

As of 30 Sep 2024

1.69%
weighted effective
interest, index-linked

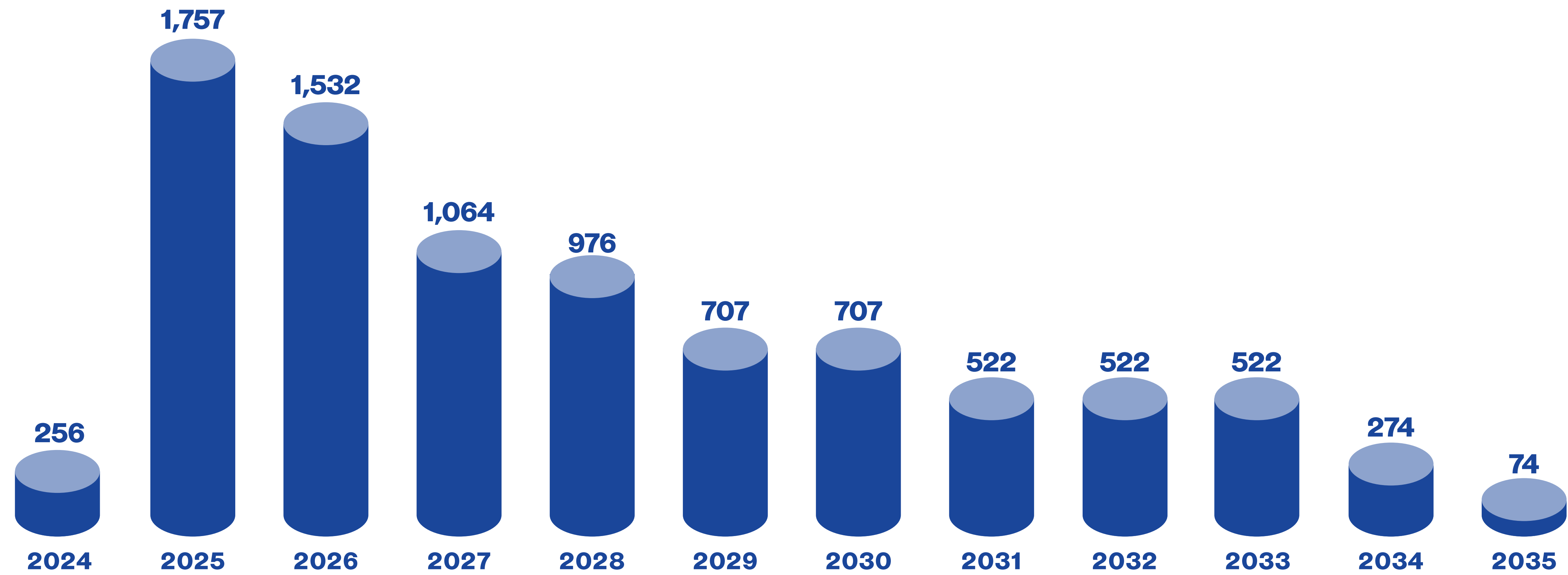
3.3
weighted duration
in years



Debt principal repayment schedule

(ILS millions)

As of 30 Sep 2024



Financial data

(ILS millions)

Consolidated

	1-9/2024	1-9/2023	Change in %
NOI	514	489	5
Same Property NOI	475	457	4
Fair value increase of investment real estate	357	430	(17)
Cashflows from current activity	453	443	2
Net financing expenses*	234	189	24
Tax expenses	89	118	(25)
Net profit for shareholders**	373	422	(12)
FFO for shareholders per management approach***	306	300	2
FFO for shareholders per Israel Securities Authority***	158	177	(11)

* Of this: costs of linkage differentials and change in fair value of financial sector, ILS 156 million, compared with ILS 127 million in corresponding period last year.

** Share attributed to shareholders (Matam 50.1%, Gav-Yam Negev 73.25%, Ramat Ilan 83.33%)

*** Share attributed to shareholders (Matam 50.1%, Gav-Yam Negev 73.25%).

Financial data

(ILS millions)

Consolidated

	30/9/2024	31/12/2023
Liquid Assets	1,296	1,006
Fair value of investment property of which:	15,052	13,988
Real estate under construction	2,915	2,398
Land	605	608
Income-generating real estate	11,532	10,982
Other properties	620	433
Total assets	16,968	15,427

Financial data

(ILS millions)

Consolidated

	30/9/2024	31/12/2023
Financial debt, gross	8,913	7,911
Other liabilities	442	334
Reserve for deferred taxes	1,730	1,666
Equity attributed to shareholders	4,474	4,205
Non-controlling rights *	1,409	1,311
Total equity and liabilities	16,968	15,427

* Share attributed to the company’s minority shareholders (Matam 50.1%, Gav-Yam Negev 73.25%, Ramat Ilan 83.33%)

Financial data

(ILS millions)

Consolidated

	30/9/2024	31/12/2023
Investment real estate	15,052	13,988
Net financial debt	7,617	6,905
Leverage rate	56.4%	55.6%
Shareholder equity	4,474	4,205

Financial data

(ILS millions)

Standalone extended**

	1-9/2024	1-9/2023	Change in %
NOI	411	399	3
Same Property NOI	383	370	4
Fair value increase of investment real estate	254	299	(15)
Net financing expenses*	215	177	21
Tax expenses	53	74	(28)
Net profit	373	422	(12)
FFO to shareholders per management*	306	300	2
FFO to shareholders per Israel Securities Authority*	158	177	(11)

* Of this: costs of linkage differentials and change in fair value of financial sector, ILS 148 million, compared with ILS 122 million in corresponding period last year.

** Standalone extended = share attributed to shareholders (Matam 50.1%, Gav-Yam Negev 73.25%, Ramat Ilan 83.33%)

Financial data

(ILS millions)

Standalone extended**

	30/9/2024	31/12/2023
Liquid assets	1,137	892
Fair value of investment property of which:	12,703	11,785
Real estate under construction	2,814	2,230
Land	455	458
Income-generating real estate	9,434	9,097
Other properties	579	383
Total assets	14,419	13,060

* Standalone extended = share attributed to shareholders (Matam 50.1%, Gav-Yam Negev 73.25%, Ramat Ilan 83.33%)

Financial data

(ILS millions)

Standalone extended**

	30/9/2024	31/12/2023
Financial debt, gross	8,288	7,404
Other liabilities	266	99
Reserve for deferred taxes	1,391	1,352
Equity	4,474	4,205
Total capital and liabilities	14,419	13,060

* Standalone extended = share attributed to shareholders (Matam 50.1%, Gav-Yam Negev 73.25%, Ramat Ilan 83.33%)



INCOME- GENERATING PROPERTIES

19
HIGH-TECH PARKS
logistics and industry

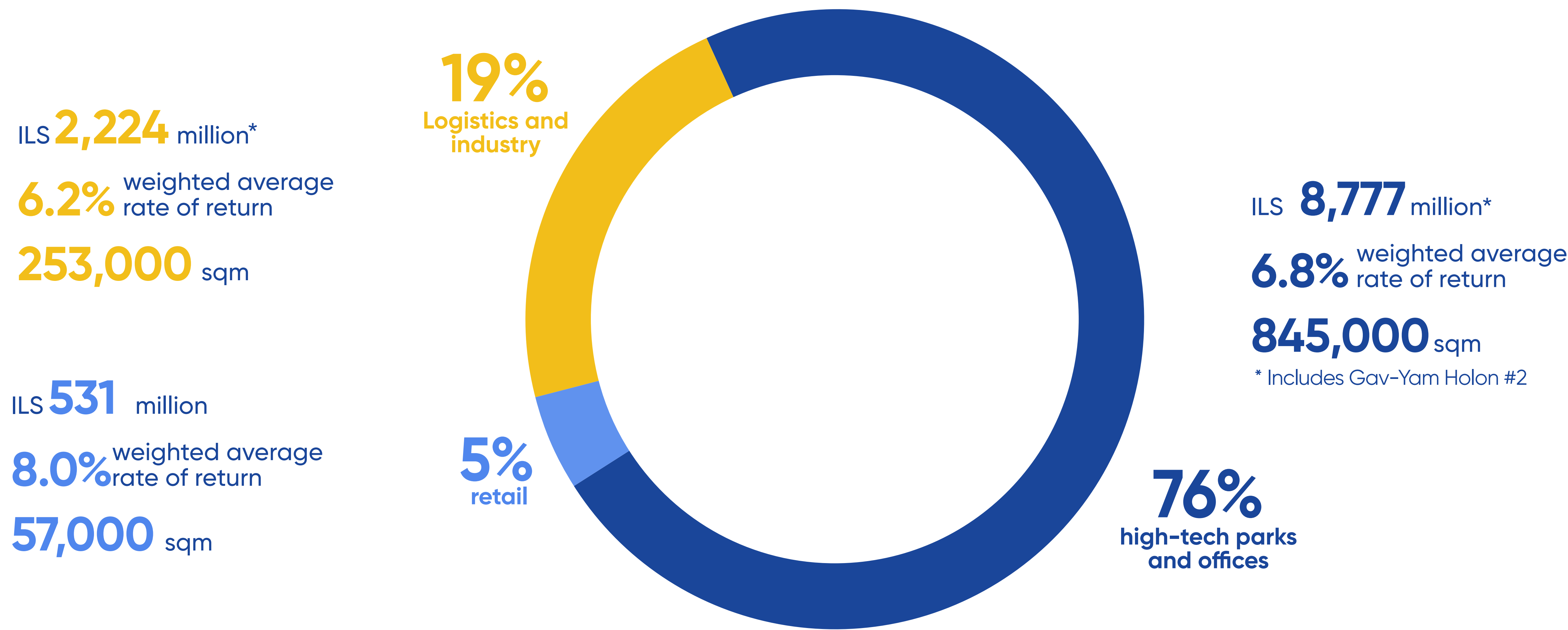
16
cities

95%
occupancy rate



Income-generating value (ILS 11,532 milion)

6.8% weighted ROI 1.2 million sqm



Projects in development

Total area of projects in development – 360,000 sqm consolidated, total investment of ILS 4.2 billion



Gav-Yam Haifa Bay #5
8,000 sqm
100% marketed



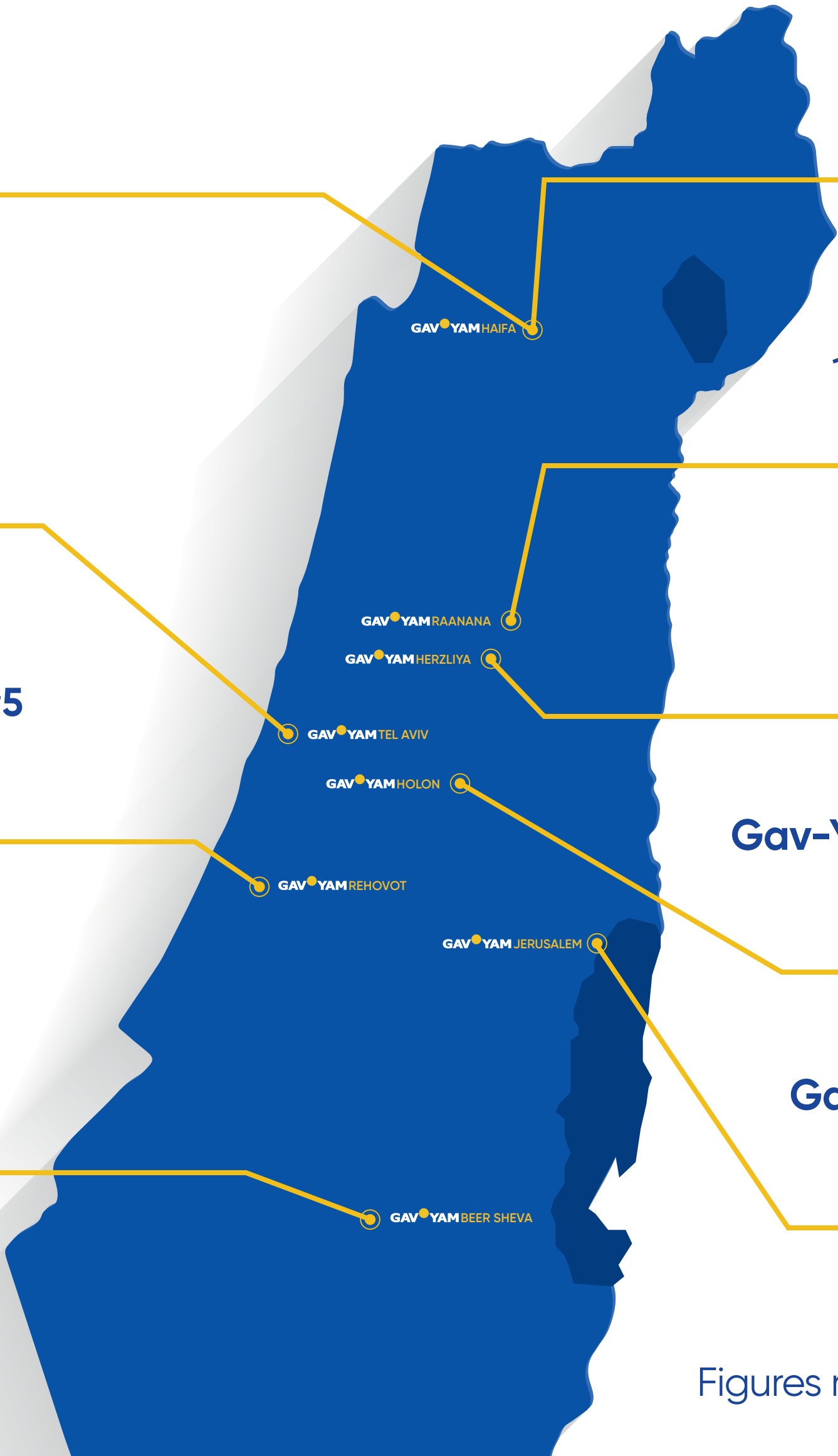
TOHA 2
101,000 sqm
38% marketed



GAV-YAM PARK REHOVOT #5
28,000 sqm
100% marketed



GAV-YAM PARK NEGEV #5
15,000 sqm
23% marketed



Matam East Towers #3
43,000 sqm
3% marketed



The server farm
14,000 sqm (at MW10 supply)
100% marketed



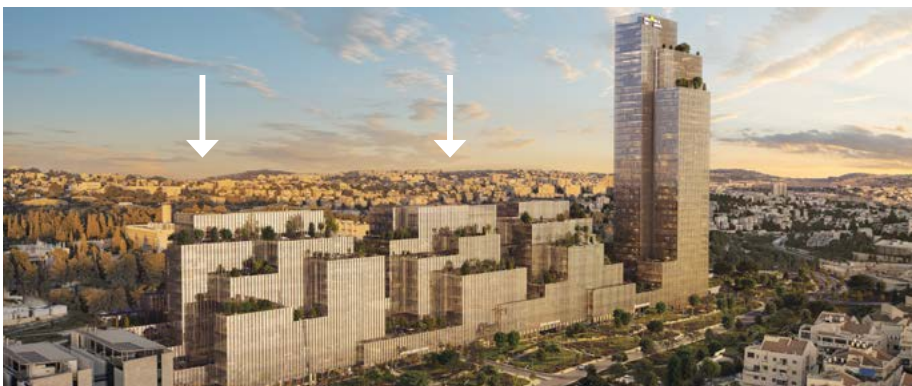
Gav-Yam O2
61,000 sqm
100% marketed



Gav-Yam Park Holon - Building #3
35,000 sqm
92% marketed



Gav-Yam Hebrew Campus #1,2
58,000 sqm
78% marketed



Projects in development

Jan-september 2024

60% of the total aboveground areas of the projects under construction have been marketed

Consolidated

		Above-ground	Parking lot	Total	Holding rate	Total	Construction costs (including land)	Other costs as of 30 Sep 2024	Annual representative leasing revenue ILS millions	Rate of marketed aboveground area	Revenue for marketed aboveground area	Completion date
		Area (sqm thousands) - 100%				Consolidated area (sqm thousands)	In consolidated statements (ILS millions)					
1	Gav-Yam Park Holon – Building #3*	21	14	35	100%	35	325	13	19	92%	18	Q4/24
2	Gav-Yam Hebrew Campus #1,2	56	32	88	66%	58	724	232	48	78%	37	Q4/24
3	Gav-Yam Haifa Bay #5	8	-	8	100%	8	69	13	5	100%	5	Q4/24
4	Gav-Yam Park Negev #5	15	-	15	100%	15	113	67	9	23%	2	Q1/25
5	Gav-Yam Park Rehovot #5	24	15	39	72%	28	201	64	14	100%	14	Q1/25
6	Matam Park – Server Farms	-	14	14	100%	14	150	76	12	100%	12	Q3/27
7	Gav-Yam O2	39	22	61	100%	61	707	300	46	100%	46	Q2/26
8	Matam East Towers #3	30	13	43	100%	43	339	231	31	3%	1	Q4/26
9	TOHA 2	156	45	201	50%	101	1,650	982	150	38%	58	Q4/26
Total		349	155	504	-	363	4,278	1,978	334		193	

- Total construction costs without land cost ILS 3,379 million
- Addition of ILS 334 million to company revenue, of which ILS 193 million for marketed projects.

* Including building #4 parking.

Representative ROI 7.8%

Projects in development

(ILS millions)

60% of the total aboveground areas of the projects under construction have been marketed

Standalone extended*

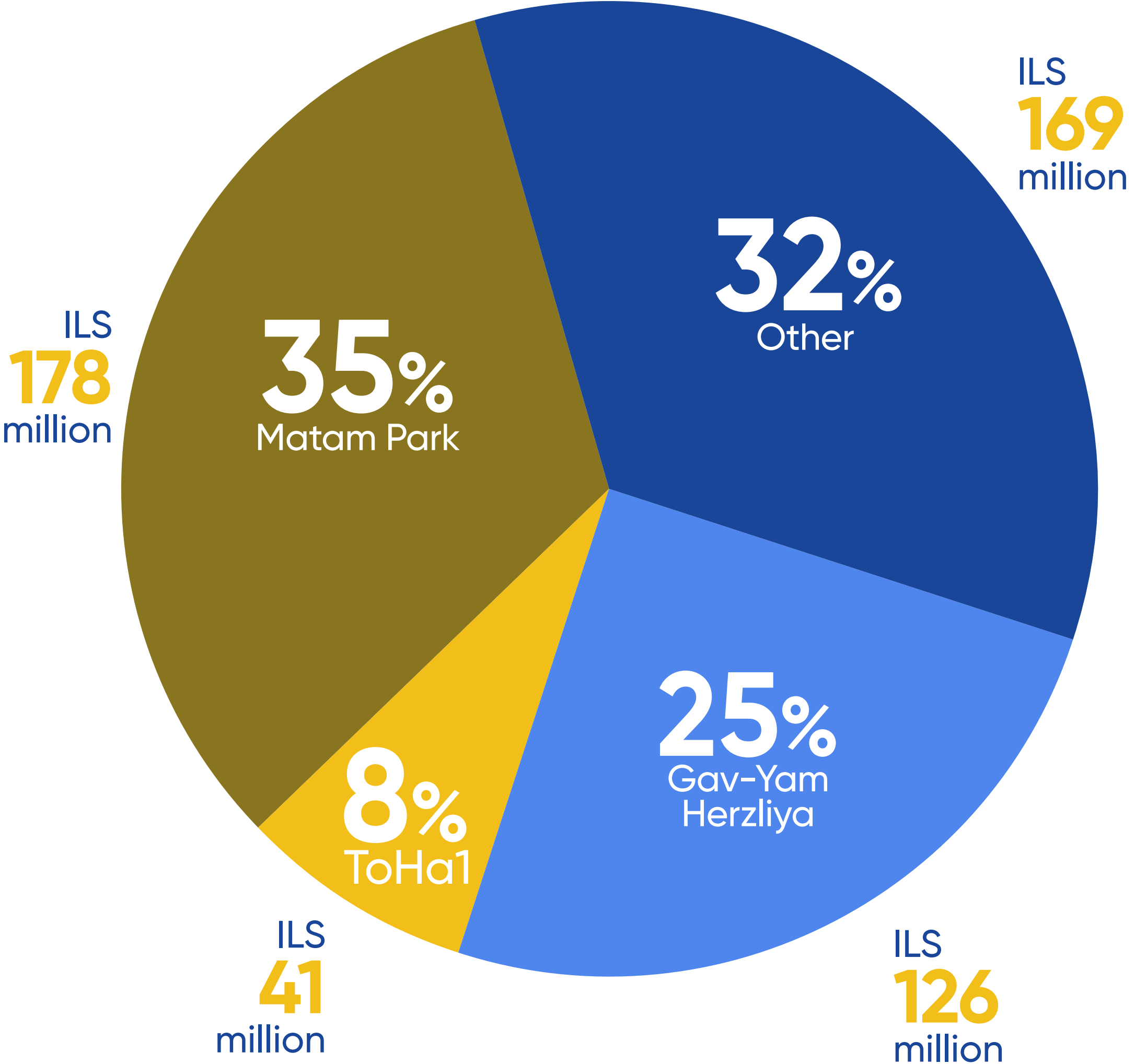
		Above-ground	Parking lot	Total	Construction costs (including land)	Balance of costs as of 30 Sep 2024	Annual representative leasing revenue ILS millions	Rate of marketed aboveground area	Revenue for marketed aboveground area	Completion date
		Area (sqm thousands) - 100%			In consolidated statements (ILS millions)					
1	Gav-Yam Park Holon – Building #3*	21	14	35	325	13	19	92%	18	Q4/24
2	Gav-Yam Hebrew Campus #1,2	37	21	58	724	232	48	78%	37	Q4/24
3	Gav-Yam Haifa Bay #5	8	–	8	69	13	5	100%	5	Q4/24
4	Gav-Yam Park Negev #5	11	–	11	83	50	7	23%	2	Q1/25
5	Gav-Yam Park Rehovot #5	17	11	28	201	64	14	100%	14	Q1/25
6	Matam Park – Server Farms	–	7	7	75	38	6	100%	6	Q3/27
7	Gav-Yam O2	39	22	61	707	300	46	100%	46	Q2/26
8	Matam East Towers #3	15	7	22	170	116	16	3%	1	Q4/26
9	TOHA 2	78	23	101	1,650	982	150	38%	58	Q4/26
Total		226	105	331	4,004	1,808	311		187	

- Standalone extended = portion attributed to the shareholders (Matam 50.1%, Gav-Yam Negev 73.25%)
- Total construction costs without land cost ILS 3,152 million
- addition of ILS 311 million to company revenue, of which ILS 186 million for marketed projects.

* Including building #4 parking.

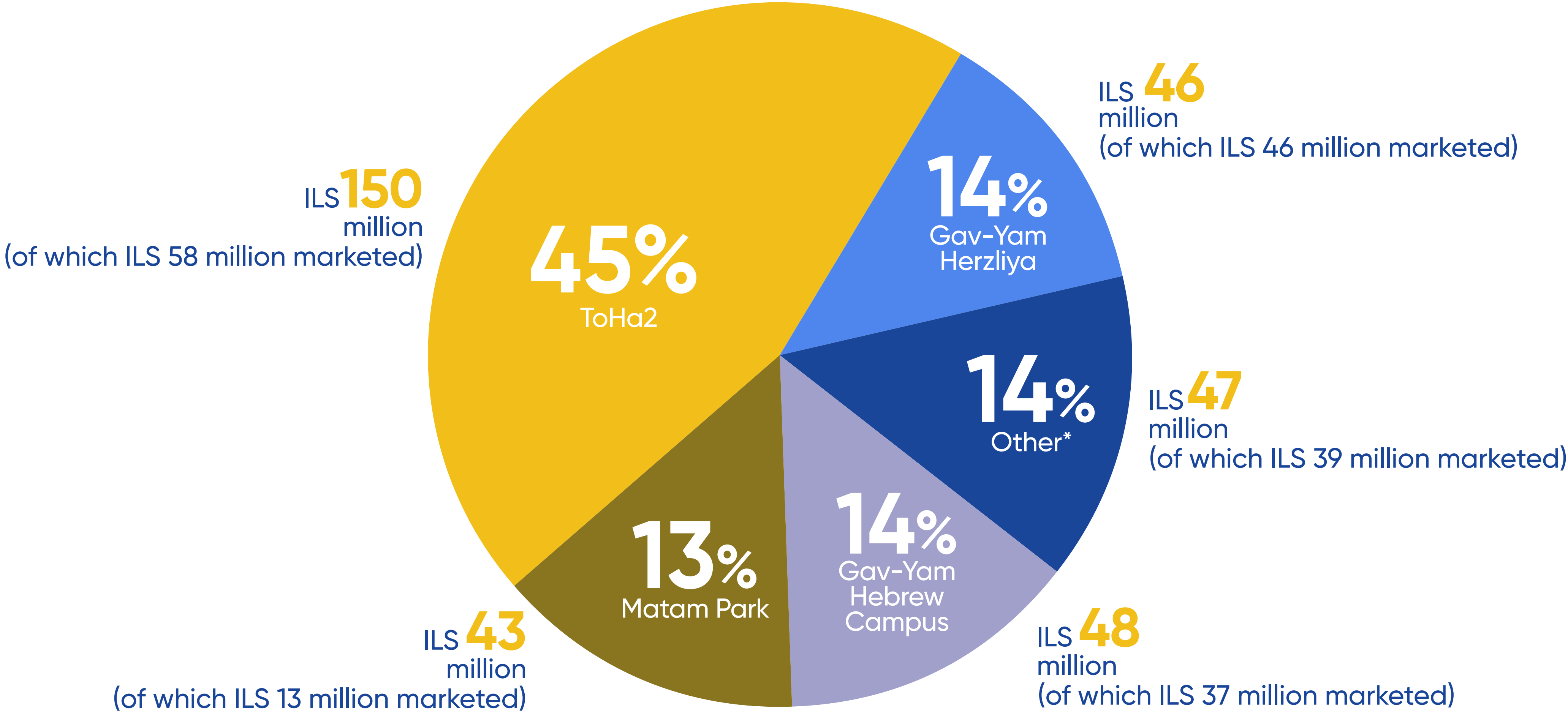
Representative ROI 7.7%

Segmented NOI from existing income-generating properties ILS 514 million Jan-Sep 2024

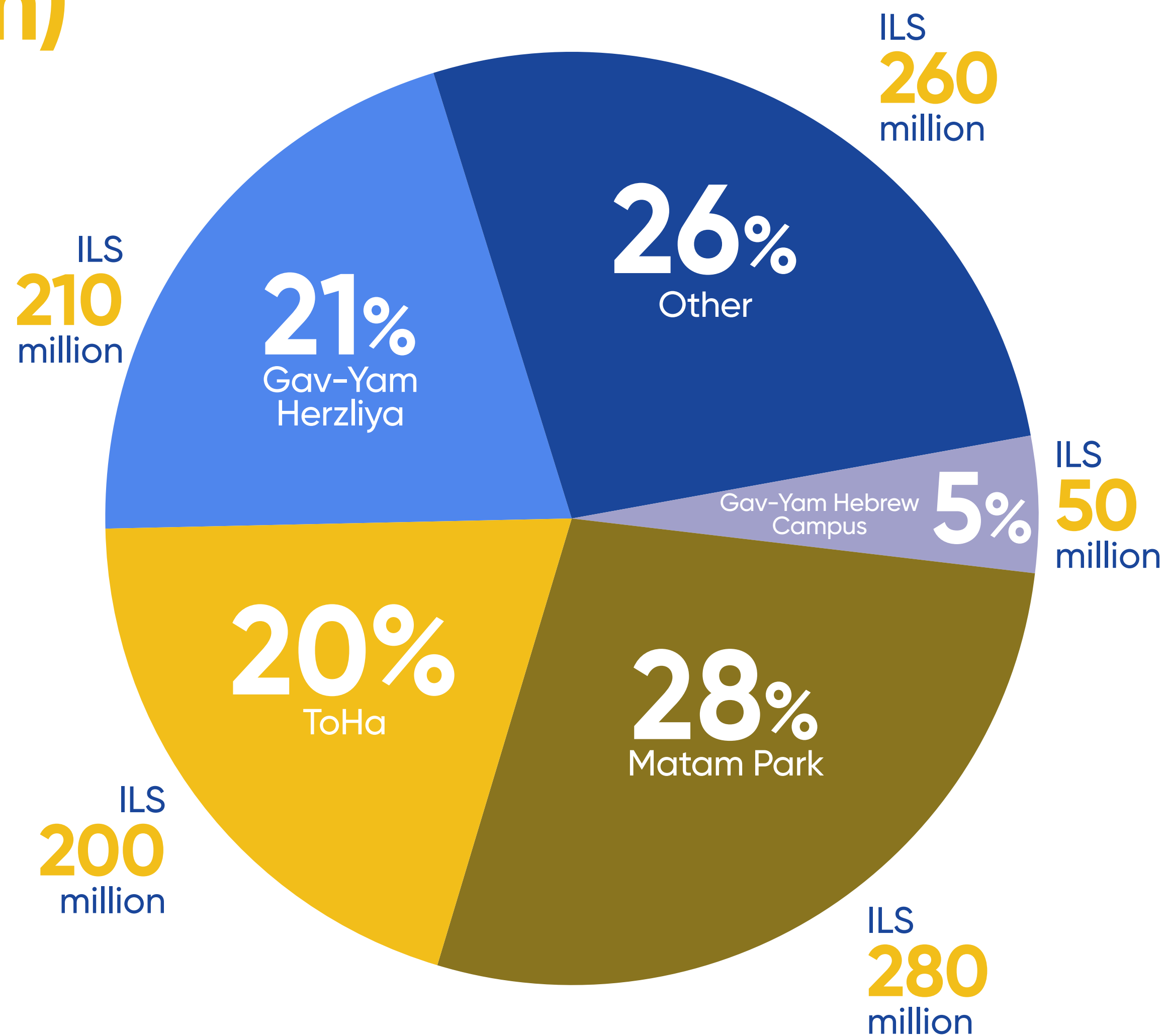


Segmented projected NOI from projects under development ILS 330 million per year

of which ILS 190 million in executed contracts



Segmented projected NOI after completion of projects under development ILS 1.0 billion per year (1.5 million sqm)



Building #3

Area
35,000 sqm

of which
21,000 sqm
aboveground

Completion date
Q4 2024

Total cost
ILS 325 million

NOI
ILS 19 million

Return
5.8%



92% marketed to
Government Complex

* The images are for illustration purposes only





Area
88,000 sqm
(58,000 sqm company's share)

of which
56,000 sqm
aboveground
(37,000 sqm company's share)

Completion date
Q4 2024

Total cost
ILS 724 million

NOI
ILS 48 million

Return
6.6%



* The images are for illustration purposes only



GAV●YAM HAIFA BAY 5#

Building #5

Area
8,000 sqm

Completion date
Q4 2024

Total cost
ILS 69 million

NOI
ILS 4.8 million

Return
7.0%



fully marketed to Almog



* The images are for illustration purposes only



GAV YAM NEGEV 5

Area
15,000 sqm

Completion date
Q1 2025

Total cost
ILS 113 million

NOI
ILS 9 million

Return
8.0%

Figures are 100%
(Gav-Yam's share 73.25%)

23% marketed to
international fund



* The images are for illustration purposes only



GAV YAM REHOVOT

Building #5

Area

39,000 sqm
(28,000 sqm company's share)

of which

24,000 sqm
aboveground
(17,000 sqm company's share)

Completion date

Q1 2025

Total cost

ILS 201 million

NOI

ILS 14 million

Return

7.0%



* The images are for illustration purposes only



GAV YAM DATA CENTER

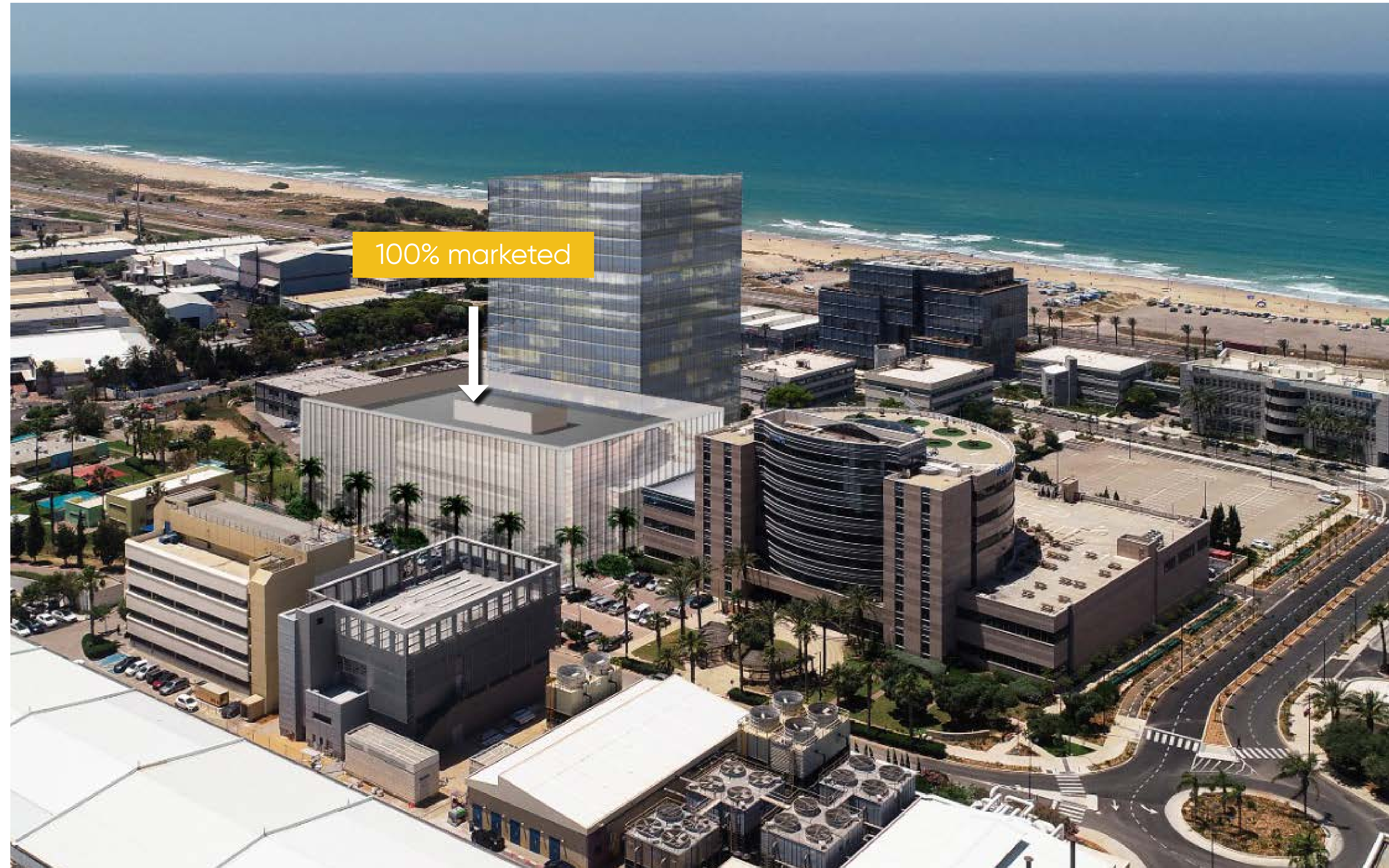
Area
14,000 sqm

Completion date
Q3 2027

Total cost
ILS 150 million

NOI
ILS 12 million

Figures are 100%
(Gav-Yam's share 50.1%)





Area
61,000 sqm

of which
39,000 sqm
aboveground

Completion date
Q2 2026

Total cost
ILS 707 million

NOI
ILS 46 million

Return
6.4%



* The images are for illustration purposes only



MATAM Towers East #3

Area
42,500 sqm

of which
29,500 sqm
aboveground

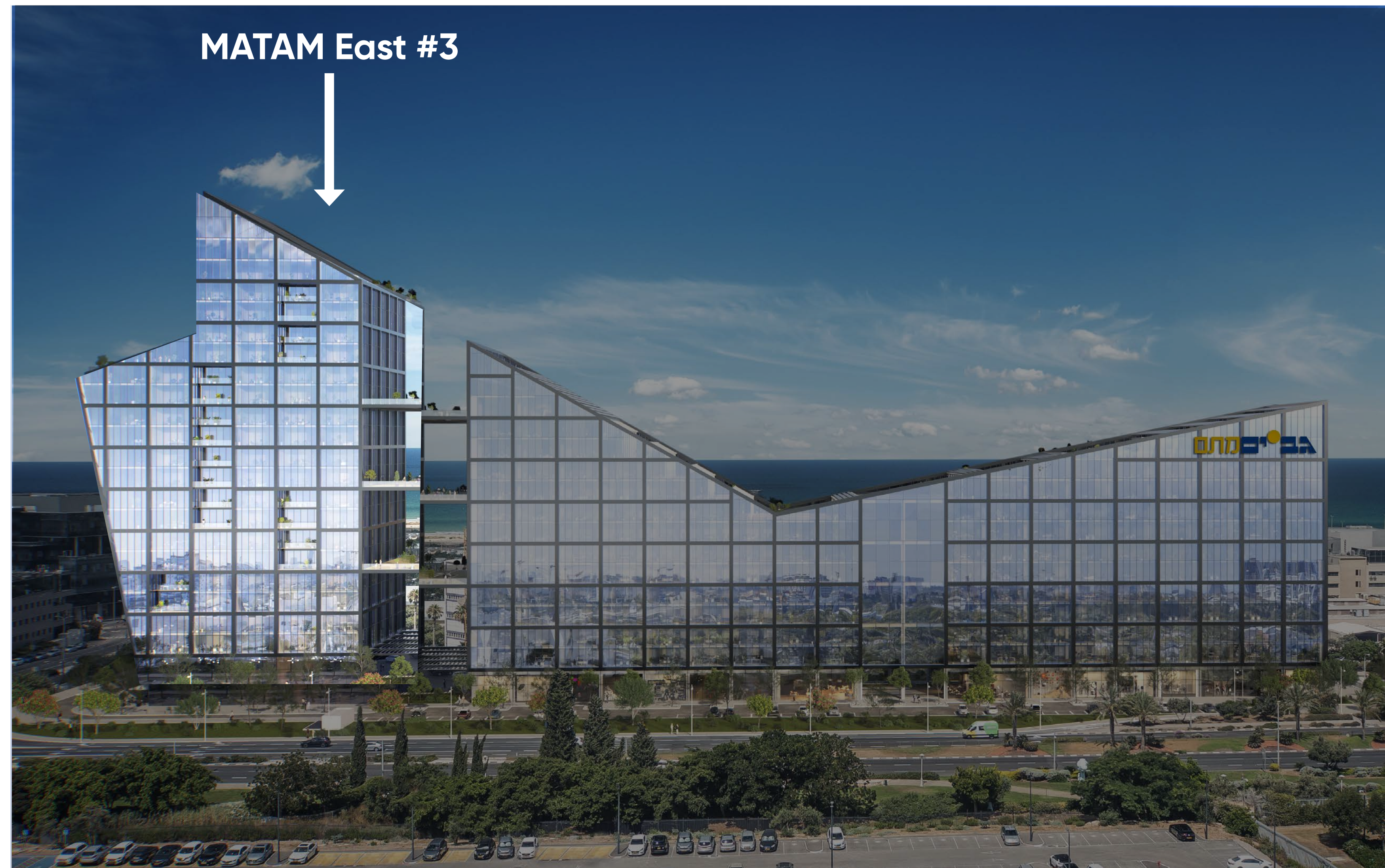
Completion date
Q4 2026

Total cost
ILS 339 million

NOI
ILS 31 million

Return
9.1%

Figures are 100%
(Gav Yam's share 50.1%)



* The images are for illustration purposes only



ToHaTwo

Area
201,000 sqm

of which
156,000 sqm
aboveground

Completion date
Q4 2026

Total cost
ILS 3.3 billion

NOI
ILS 300 million

Return
9.1%

Figures are 100%
(Gav Yam's share 50%)



38% marketed to 

* The images are for illustration purposes only

61

35

OCTOBER 2024

ToHa

Gav-Yam and Amot are purchasing properties bordering the ToHa complex, in order to further develop and increase building rights in the complex, for purpose of constructing ToHa #3.



Projects at planning and licensing stages

Total 61000 m2

Herzliya North Western Building #1
11,000 sqm aboveground

GAV YAM HERZLIYA

GAV YAM HAIFA

Matam Park Central #1
16,000 sqm aboveground
10,000 sqm parking lot

Gav-Yam Park Rehovot #6
15,000 sqm aboveground
10,000 sqm underground parking

GAV YAM REHOVOT

GAV YAM JERUSALEM

Gav-Yam Hebrew Campus #3
25,000 sqm aboveground
14,000 sqm underground parking

GAV YAM BEER SHEVA

Gav-Yam Negev #6
17,000 sqm aboveground



GAV-YAM RESIDENTIAL

Residential properties

Total of 5,700 residential units



Acre
1,000 units



Matam-Lot 8001
350 units



Tel Aviv - Dafna Project - Urban Renewal
360 units (company's share)



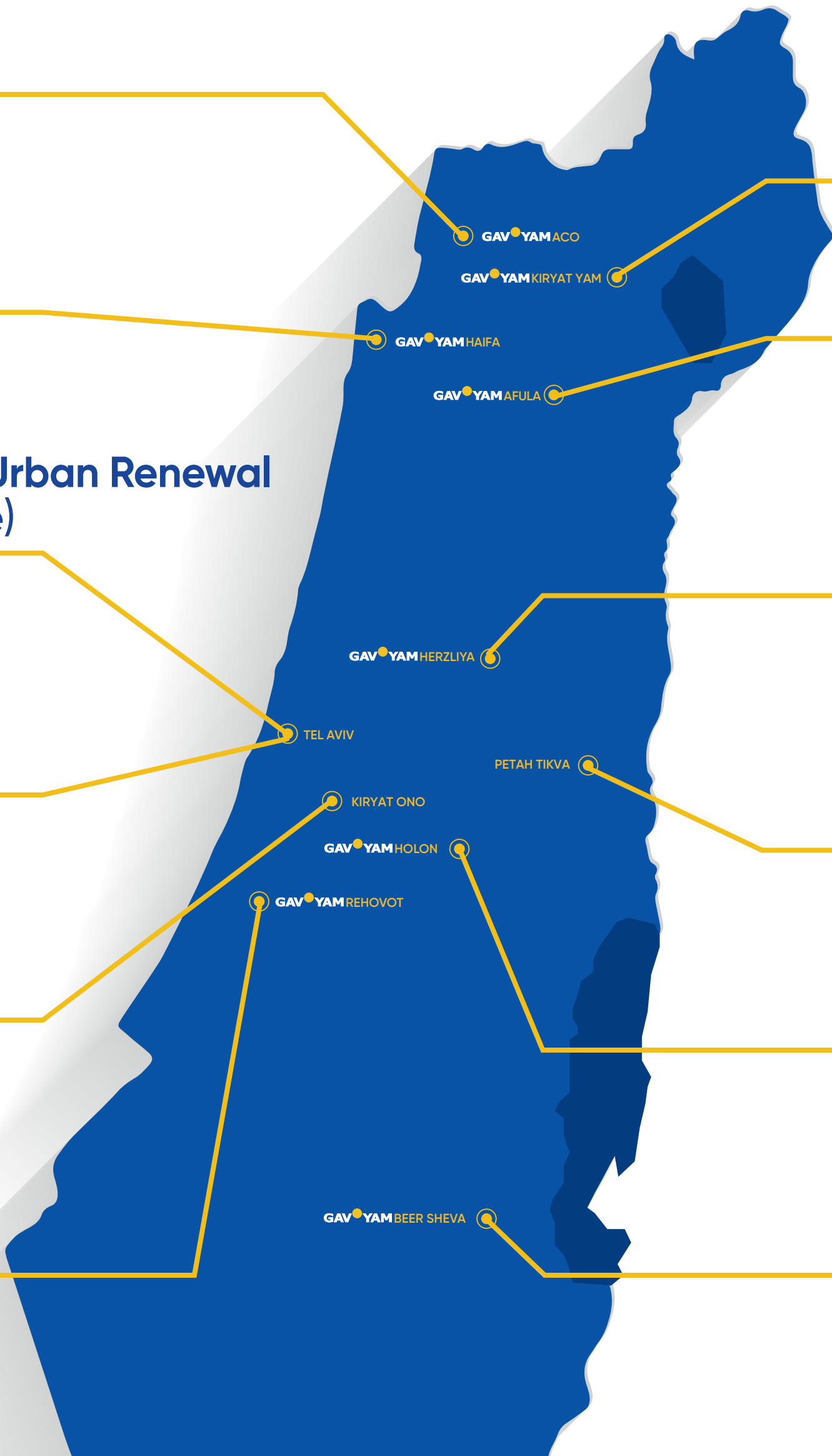
Tel Aviv – TOHA – lot 300
50 units (company's share)



Kiryat Ono
160 units



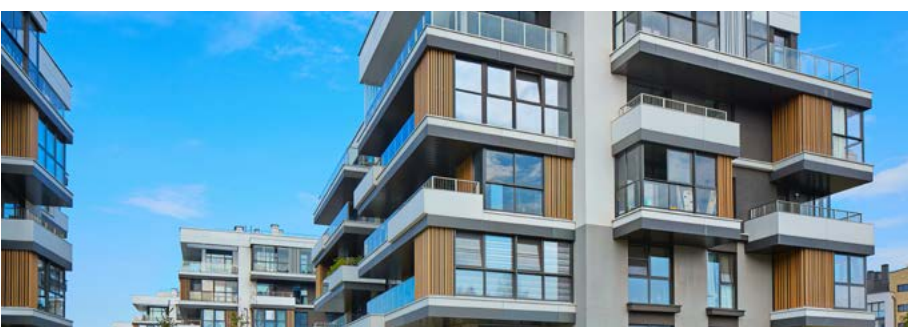
Old Rehovot
400 units



Kiryat Yam – Urban Renewal
1,500 units



Afula
150 units



Herzliya North - Micro Units
400 units



Petah Tikva - Ramat Verber Urban Renewal
90 units (company's share)



Holon
1,000 units



Beer Sheva-Rental Housing
250 units



Residential

	Project/Town Building Plan	Residential units (company's share)
Urban renewal – construction and marketing:	Tel Aviv – Dafna – complex 505	102 (incl. 21 rental units)
	Kiryat Ono #1	48
Urban renewal – planning and licensing stage	Tel Aviv – Dafna – complex 501	171 (incl. 35 rental units)
	Tel Aviv – Dafna – complex 502	88 (incl. 18 rental units)
	Petach Tikvah – Ramat Verber	90
	Kiryat Yam #1 + #2	1500
Residential projects– planning and licensing stage	Tel Aviv – lot 300	50
	Herzliya North	400
	Old Rehovot	400
	Acre	1000
	Beer Sheva	250 rental units
	Holon	1,000
	Haifa – lot 8001	350
	Kiryat Ono #2	107
	Afula	150

Residential

	Under construction	Short term (1-2 years)	Mid term (3-4 years)	Long term (5 years +)
Projects	Complex 505 – Dafna	Complex 501 – Dafna	Complex 502 – Dafna	Kiryat Ono #1+#2
	Kiryat Ono #1	Herzliya North #1	Petach Tikva – Ramat Verber	Holon (parcel 21)
		Beer Sheva	Holon (parcel 27)	Old Rehovot
		Kiryat Ono #2	Afula	Herzliya North #2
		ToHa – lot 300		Lot 8001 (Matam)
Company's share	150 units of which 84 sold	880 units	570 units	4100 units

Total 5,700 units

TEL AVIV – DAFNA

COMPLEX 505

Residential units

232, of which 124 for sale,
76 to the rights holders
and 32 rental units

Retail

300 sqm

Projected revenue

ILS 827 million

Projected expenses

ILS 695 million

Projected profit

ILS 132 million

Projected profit, Gav-Yam's share

ILS 49 million*

Data for 100% (Gav-Yam's share 65%)



* The images are for illustration purposes only

Herzliya North #1

Units

300, total 15,000 sqm
for marketing



* The images are for illustration purposes only

TEL AVIV

LOT 300

Joint project with equal share
between Gav-Yam and Amot

Units

50 units (company's share)



* The images are for illustration purposes only

TEL AVIV – DAFNA

COMPLEX 501

Units

391, of which 209 for sale,
128 for rights holders
and 54 for rent

Data for 100% (Gav-Yam's share 65%)



* The images are for illustration purposes only

KIRYAT ONO #2

Units
107 units



* The images are for illustration purposes only

Forward-looking information

This presentation includes forecasts, assessments, estimates and other information relating to future events and matters, while there is uncertainty regarding the degree to which they might materialize and which are outside the company's exclusive control (forward-looking information).

The main facts and figures that served as the basis for this information relate to the current state of the company and its business, to the current state of company's areas of activity, fields of activity, and macroeconomic facts and data, all as known to the company at the time of preparing this presentation.

Materialization of forward-looking information shall be affected by the risk factors that characterize the company's activity, as well as developments in the economic environment and external factors that impact the company's activity, which cannot be projected and are naturally outside the company's control.